Message Text

UNCLASSIFIED

PAGE 01 BANGKO 02706 280347Z ACTION EA-12

INFO OCT-01 EB-08 ISO-00 /021 W

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R 260918Z JAN 78

FM AMEMBASSY BANGKOK

TO USDOC WASHDC

INFO SECSTATE WASHDC 8815

UNCLAS BANGKOK 2706

E.O. 11652: N/A TAGS: BEXP, TH

SUBJ: WTDR/FTI: THAI AIRWAYS INTERNATIONAL LTD.

REF: USDOC 24534

1. THAILAND

OFFICE USE: 2. 549 3. 0111600 4. 01

- 5. THAI AIRWAYS INTERNATIONAL LTD.
- 6. P.O. BOX 1075, 1043 PAHOLYOTHIN ROAD
- 7. BANGKOK
- 8. CONTACT: AIR MARSHAL CHOO SUTHICHOTE
- 9. TITLE: MANAGING DIRECTOR AND PRESIDENT
- 9. TITLE: MANAGING DIRECTOR AND PRESIDETN

OTHER OFFICIALS ARE: CAPTAIN BROM NA THALANG, SENIOR VICE-PRESIDENT

AND AIR MARSHAL SOONTORN SUNDARAKUL, VICE PRESIDENT THECHNICAL DEPT.

10. PHONE 2791040 11. TELEX: BKKTG

12. CABLE: THAINTER

13. ESTBL: 1959 14. EMPL: 3800 15. SIZE: VERY LARGE

16. REPUTATION: Y-EXCELLENT 17. RPT DATE: 01/78

OFFICE USE: 18. K 19. NA 20. X 21. NA 22. NA

23A. 45110/9 AIR TRANSPORTATION OPERATOR

23B 58120/9 FOOD CATERING, EATING AND DRINKING PLACES

24. FOREIGN SALES: WORLDWIDE

25. FINANCIAL REFS: BANGKOK BANK LTD., 9 SUAPA ROAD, BANGKOK,

THAILAND.

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26. TRADE REF: SCANDINAVIAN AIRLINES SYSTEMS, INC., 130 POST

STREET, SAN FRANCISCO, CALIF. 94103.

27. FOREIGN FIRM REPRESENTED: NA

 $28.\ POST\ EVALUATION:\ THAI\ AIRWAYS\ INTERNATIONAL\ LTD.\ WAS$

INCORPORATED IN 1959 WITH AN AUTHORIZED CAPITAL OF \$100,000, LATER

INCREASED TO \$10,000,000 TO ACT AS NATIONAL AIRLINES FOR

INTERNATIONAL SERVICES, WHICH COMPRISES MORE THAN 25 KEY DESTINA-

TIONS IN 21 COUNTRIES. FIRM WILL HAVE ITS OWN NEW HEADQUARTERS LOCATED

AT 89 VIPHAVADEE RANGSIT HIGHWAY IN BANGKOK BY AUGUST 1978. SEVENTY PERCENT OF THE COMPANY'S EQUITY IS HELD BY THE THAI GOVERNMENT THROUGH THAI AIRWAYS CO., THAILAND, DOMESTIC CARRIER AND THE REMAINING SHARES ARE HELD BY SCANDINAVIAN AIRLINES SYSTEM. FIRM LEASES AN OFFICE OF 1,000 SQ. METERS, LOCATED IN ONE OF BANGKOK'S BUSINESS DISTRICTS AND HAS MAINTAINED SEVERAL OFFICES IN HOTELS AND COMMERCIAL BUILDINGS. PRESENTLY FIRM EMPLOYS MORE THAN 5,000 AND ITS TURNOVER IN 1976 WAS REPORTED TO BE \$170,000,000 REPRESENTING AN INCREASE OF 45 PERCENT OVER THE FIGURE REPORTED TO THE EMBASSY IN 1975. IT HAS ACQUIRED RECENTLY TWO NEW DC10-30 AND SIGNED A AGREEMENT WITH AIRBUS INDUSTRIES TO PURCHASE A FLEET OF A-300 B4 AIRCRAFT WHICH WILL REPLACE THE OLD DC8-33 FOR BANGKOK-TOKYO FLIGHTS. FIRM HAS ESTABLISHED AN EXCELLENT REPUTATION ON INTERNATIONAL MARKETS, AND ALSO IS HIGHLY REGARDED BY ITS BANKERS. IT IS CONSIDERED TO BE AN EXCELLENT TRADE CONTACT FOR U.S. FIRMS. 29. PREP: SATHIT/SOMSAK APPR: H. SAVERY

29. PREP: SATHIT/SOMSAK APPR: H. SAVERY WHITEHOUSE

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 26 jan 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: n/a

Disposition Approved on Date: Disposition Case Number: n/a Disposition Comment: Disposition Date: 01 jan 1960 Disposition Event: Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO02706
Document Source: CORE

Document Unique ID: 00 Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

Expiration: Film Number: D780042-0097 Format: TEL

From: BANGKOK Handling Restrictions: n/a

Image Path:

ISecure: 1

Legacy Key: link1978/newtext/t19780121/aaaaargr.tel

Line Count: 82 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM

Message ID: 064b09e0-c288-dd11-92da-001cc4696bcc

Office: ACTION EA

Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a Previous Classification: n/a
Previous Handling Restrictions: n/a

Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 02 mar 2005 **Review Event:** Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a

Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 3712953 Secure: OPEN Status: NATIVE

Subject: WTDR/FTI: THAI AIRWAYS INTERNATIONAL LTD.

TAGS: BEXP, TH To: COM Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/064b09e0-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014